



1319 West Eighth Street • P.O. Box 2035 • Tyler, Texas • 75710 • 903-262-1000 • Dr. David Simmons, Superintendent

Shari Myrick
Copier Company of America
2737 S. Broadway #102
Tyler, Texas 75701

Dear Mrs. Myrick,

Five years ago the Tyler Independent School District selected Xerox as the sole equipment supplier of copy and printing equipment. Looking back over these past years this decision has proven to be one of the wisest we have made. The Xerox equipment provided our district with more than just new technology. Xerox provided our district a whole new way of meeting the printing and copying needs of our teachers and students. Xerox provided new efficiencies which have lead to long term cost savings. For example we are now producing approximately 2 million prints per month in our Graphics Department with half the staff we had before Xerox and virtually no overtime.

Of course the equipment is only as good as the service that stands behind it. We have been extremely pleased with the technicians who work on our copiers and printers. They have shown themselves to be knowledgeable, friendly, and dedicated to keeping our busy copy center going. No matter if it is a preventative maintenance visit or an emergency call they are quick to respond and have worked tirelessly to help us stay up and running.

I must also say that, beyond the technical staff, everyone we have dealt with from your company and Xerox has been very professional. The sales and product support staff have always delivered the answers we need in a timely fashion. You have delivered on your promises to our district and we look forward to many more years of success working together.

Sincerely,

John Orbaugh
Director of Technology Services