



Cardiovascular Consultants

Diagnostic and Interventional Cardiology

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Board Certified, Cardiovascular Disease

To Whom It May Concern:

Tyler Cardiovascular Consultants has been utilizing Xerox copy/fax equipment for the past six years. We recently upgraded to new equipment in early 2004. Our Xerox representative, Sharie Bryant, was responsible for the initial proposal for the upgrade, recommendations for new equipment, and coordinated installation. I can say unequivocally that she handled this account very professionally and efficiently. Although we entertained proposals from other vendors, we elected to stay with Xerox because of the exceptional cost value and efficiency benefits. This was evident when we successfully integrated their equipment in our overall electronic data system. Since the initial upgrade we had one machine that malfunctioned to the extent we felt it was a liability and Xerox immediately replaced it without question.

In our experience, Xerox is very responsive, has been instrumental in assisting us in equipment selection and integration, and has handled our account with little or no business interruption.

If you have any further questions please do not hesitate to contact me personally at 903-595-5514.

Respectfully submitted,

Robert Barnes,
Administrator